



INNO-CRAFT PRESENTS

# IC-GATE

Inno-Craft **Gen AI** **Trust** **Engine**

*Building Trust at the Speed of AI*

Investor Presentation · 2026

v1.0 — Prototype Phase

# Enterprise AI Has a Trust Crisis

**85%** of enterprise GenAI projects stall or fail before reaching production — *not from lack of capability, but lack of trust.*

01

# ~30%

of LLM outputs  
contain factual errors

## Hallucinations & Unreliable Outputs

Agentic AI systems hallucinate facts, fabricate sources, and produce inconsistent outputs with no built-in verification layer.

02

# 63%

of CIOs cite AI  
governance as top barrier

## Compliance & Governance Gaps

Enterprises under GDPR, EU AI Act, SOC2 have no native policy enforcement or audit trail from current GenAI stacks.

03

# 0%

of today's LLMs  
provide native explainability

## Black-Box Decisions

When an AI agent takes a wrong action, enterprises cannot explain why. Explainability is non-optional for real business outcomes.

# Introducing IC-GATE

IC-GATE is a plug-in Trust Middleware Layer that sits between any GenAI or Agentic AI application and its business environment — intercepting, evaluating, correcting and auditing every AI output before it reaches users or downstream systems.

## SOLVES PROBLEM 01

### Hallucination Control

Real-time output validation using hybrid AI — LLMs paired with Symbolic AI rule engines that detect and block hallucinated content.

## SOLVES PROBLEM 02

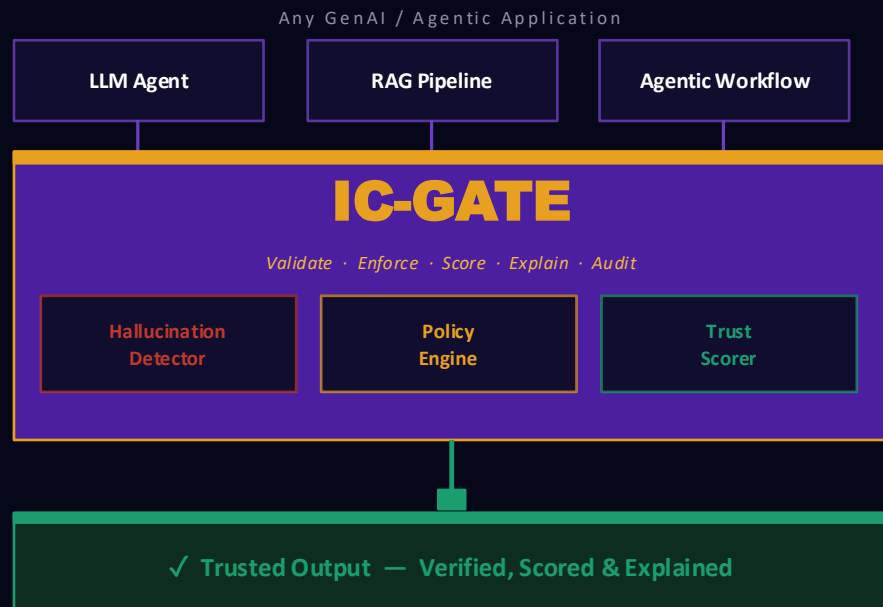
### Policy & Compliance Enforcement

Configurable rule sets enforce regulatory, ethical and organisational policies. Full audit trail generated automatically.

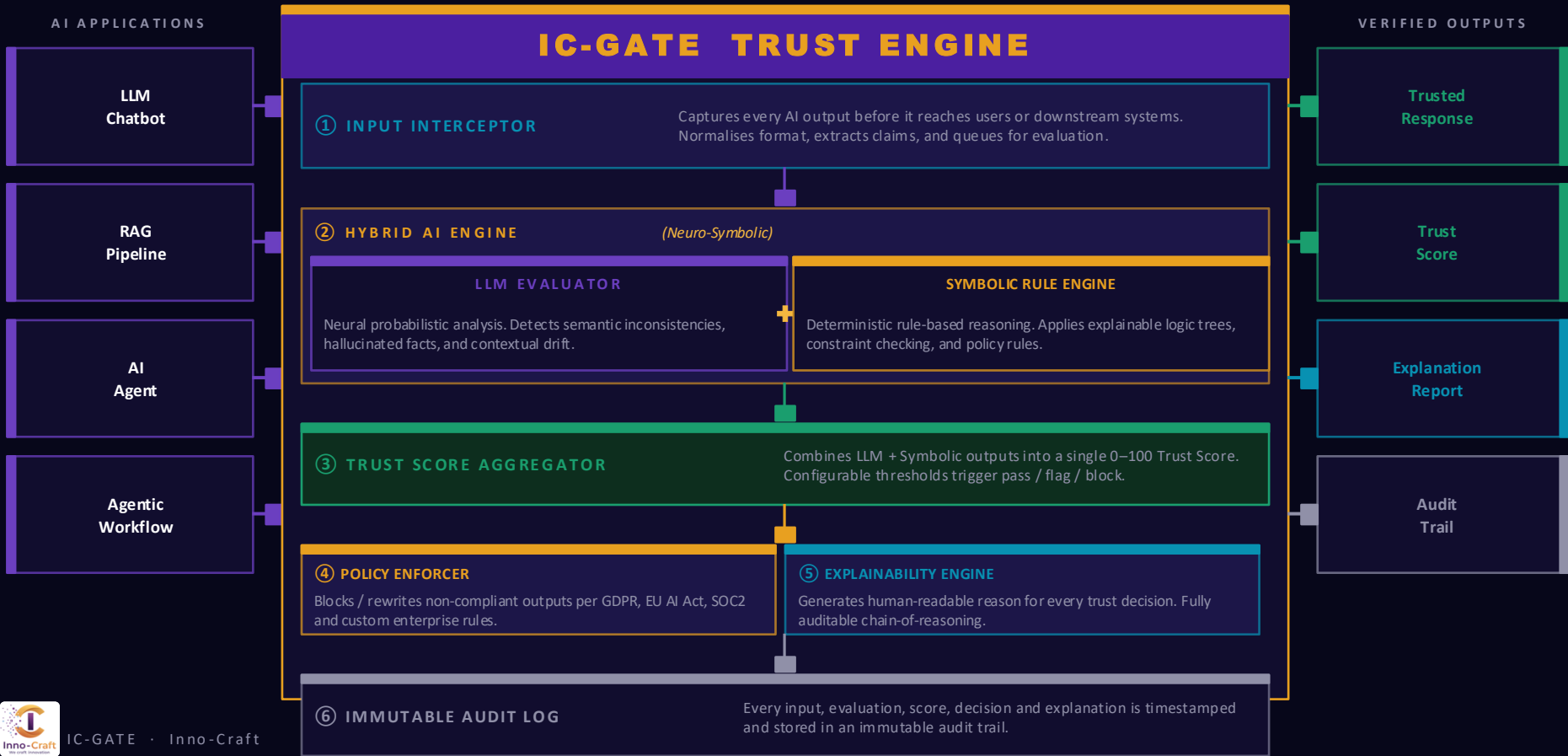
## SOLVES PROBLEM 03

### Explainability & Trust Scoring

Every IC-GATE decision produces a Trust Score and human-readable explanation of why an output was passed, flagged or blocked.



# IC-GATE Architecture



# Why Hybrid AI Wins

LLMs alone can't solve trust. Rules alone can't handle language. IC-GATE combines both.

## LLM Evaluator

Neural · Probabilistic · Contextual

### STRENGTHS

- Understands nuance & context
- Detects semantic drift & inconsistency
- Handles unstructured natural language
- Adapts to new topics without retraining

### LIMITATION

Non-deterministic — cannot guarantee rule compliance or generate a full audit trail.

## IC-GATE



Neuro-Symbolic  
Hybrid

## Symbolic Rule Engine

Deterministic · Explainable · Auditable


### STRENGTHS


- 100% deterministic, auditable decisions
- Enforces hard rules — zero ambiguity
- Generates human-readable reasoning chains
- Compliant with GDPR, EU AI Act, SOC2


### LIMITATION


Cannot understand natural language nuance or handle topics outside its rule set.

## IC-GATE HYBRID RESULT

 Hallucinations reduced by up to 70%

 100% policy rules enforced deterministically

 Full audit trail per decision

 Human-readable explanation always generated

# IC-GATE in Action — Proof of Concept

Pilot scope: IC-GATE deployed as middleware over two enterprise agentic AI use cases — an AI-powered financial report analysis agent and a healthcare triage assistant. Tested over 4 weeks with ~12,000 AI-generated outputs.

## 68%

Reduction in  
Hallucination Rate

vs. baseline LLM outputs without IC-GATE

## 87

Average Trust  
Score / 100

across all 12,000 evaluated outputs in pilot

## 100%

Policy Rule  
Compliance Rate

zero non-compliant outputs reached end  
users

## <120ms

Processing  
Overhead per Output

negligible latency impact on live AI agents

IC-GATE intercepted and corrected **8,160 hallucinated or non-compliant outputs** before they reached end users — in real-time, with full audit trail and zero latency complaints.

#### Evaluation Methodology:

Baseline: GPT-4o (temperature=0.7) without IC-GATE

Hallucination defined as unsupported factual claim

Hybrid evaluation: Human review + LLM judge cross-check

# A \$34B Market by 2030

Total Addressable Market

**TAM**

Enterprise AI Governance & Trust

**\$34B**

by 2030

**SAM**

GenAI / Agentic AI Trust Middleware

**\$8.5B**

by 2028

**SOM**

Initial target: Financial  
& Healthcare

**\$420M**

by 2028

**28%  
CAGR**

2024–2030 AI Governance market growth

## Why Now?

### 01 EU AI Act (2025–2026)

Mandatory explainability & audit trails for high-risk AI. Non-compliance fines up to €30M.

### 02 Enterprise AI Adoption Surge

GenAI spend projected at \$200B by 2027. Every dollar spent on GenAI needs a trust layer.

### 03 Agentic AI Explosion

AI Agents taking autonomous actions in production — risk surface growing exponentially.

### 04 A Fragmented Landscape — One Clear Gap

Existing tools (Lakera, Guardrails.ai, AWS Bedrock) focus on content moderation or monitoring. None offer neuro-symbolic trust middleware purpose-built for agentic AI.

# IC-GATE vs The Market

Existing tools solve pieces of the puzzle. IC-GATE is the first neuro-symbolic trust infrastructure layer purpose-built for agentic AI.

	IC-GATE	Lakera Guard	Guardrails.ai	AWS Bedrock	Azure AI Safety
Neuro-Symbolic Engine	✓	X	X	X	X
Purpose-built for Agentic AI	✓	Partial	Partial	X	X
Cross-vendor LLM Support	✓	✓	✓	AWS only	Azure only
Real-time Trust Scoring	✓	X	X	X	X
Policy Enforcement	✓	Partial	✓	Partial	Partial
Explainability per Decision	✓	X	Partial	X	X
Immutable Audit Trail	✓	X	X	Partial	Partial
EU AI Act Compliance Pack	✓	X	X	X	X

**IC-GATE is not another guardrail.** Among the first dedicated neuro-symbolic trust infrastructures— vendor-agnostic, regulation-ready, and purpose-built for the agentic AI era.

# From Prototype to Platform

PHASE 01

## IC-GATE 1.0

Now — Q3 2026

✓ PROTOTYPE BUILT

- Hallucination Detection Engine (LLM-based)
- Symbolic Rule Engine v1 — 10 core techniques
- Real-time Trust Scoring (0–100)
- REST API integration layer
- Pilot: Finance & Healthcare use cases

PHASE 02

## IC-GATE 2.0

Q4 2026 — Q2 2027

⚡ FUNDED BY THIS ROUND

- Full Neuro-Symbolic Hybrid Engine
- EU AI Act & GDPR compliance packs
- Explainability Dashboard (visual UI)
- Multi-agent orchestration support
- SaaS platform launch + onboarding

PHASE 03

## IC-GATE 3.0

2027 and beyond

🚀 SCALE

- Autonomous self-learning rule adaptation
- Industry-specific compliance packs (10+)
- On-premise enterprise edition
- IC-GATE rule marketplace
- Global partner & reseller network

# Flexible Delivery, Predictable Revenue

## SaaS — Cloud

Primary model · Fastest to deploy

### Starter **\$2,000 / mo**

Up to 50K evaluations/mo · API access · Standard rules

### Growth **\$6,500 / mo**

Up to 250K evaluations/mo · Custom rules · Dashboard

### Enterprise **\$18,000 / mo**

Unlimited · Full compliance packs · SLA + dedicated support

No infrastructure cost for clients. Recurring ARR from day 1. Scales automatically.

## On-Premise

Enterprise & regulated industries

### Base License **\$95,000 / yr**

Single environment · Standard modules · Annual support

### Enterprise **\$240,000 / yr**

Multi-env · Custom compliance packs · Dedicated CSM

### Implementation **\$25K – \$80K**

One-time professional services + integration fee

Required for BFSI, Healthcare, Government. Higher ACV. Strong competitive moat.

*Additional revenue: Compliance Rule Marketplace · Training & Certification · Custom Integration Services*

# 3-Year Growth Trajectory

**Assumptions:** Conservative ramp. Year 1 funded by this round. 3 SaaS + 1 On-Prem clients by end Y1. No external hires until Y2. All figures = Total Billed Revenue (net of discounts). ARR shown separately per card.

## Year 1

2026

# \$260K


Total Billed Revenue

4 clients

\$275K ARR

Revenue breakdown:

- 2 × Growth SaaS (\$6.5K)
- 1 × Starter SaaS (\$2K)
- 1 × On-Prem Base (\$95K)

 MVP launch · 2 sectors · First paying clients

## Year 2

2027

# \$750K


Total Billed Revenue

10 clients

\$797K ARR

Revenue breakdown:

- Carry over:
  - 3 SaaS
  - 1 On-Prem
- New clients:
  - 3 × Growth
  - 2 × Starter
  - 1 × On-Prem Enterprise
- Total:
  - 8 SaaS
  - 2 On-Prem

 Series A ready · EMEA expansion

## Year 3

2028

# \$2.5M


Total Billed Revenue

21 clients

\$2.66M ARR

Revenue breakdown:

- Carry over:
  - 8 SaaS
  - 2 On-Prem
- New:
  - 5 × Enterprise SaaS (\$18K)
  - 4 × Growth
  - 2 × On-Prem Enterprise
- Total:
  - 17 SaaS
  - 4 On-Prem

 Profitable · 3 verticals · Marketplace live

# The Right Builder at the Right Time



ES

## Engin Sayan

*Founder & CEO, Inno-Craft*

- ▶ 25+ years in enterprise IT & AI transformation
- ▶ Former IBM — AI architecture & enterprise delivery
- ▶ Big-4 AI leadership — built & led GenAI practices
- ▶ 100+ GenAI MVPs & proofs of concept delivered
- ▶ Deep expertise: LLMs, Agentic AI, MLOps, Governance

## Why IC-GATE will succeed

### Deep Domain Credibility

Built by someone who has seen GenAI fail in real enterprises. 100+ AI projects across banking, insurance, healthcare and public sector.

### First-Mover in a White Space

No established plug-in AI trust middleware for agentic AI exists. IC-GATE occupies a category no big vendor has prioritised yet.

### Built for Compliance by Design

EU AI Act, GDPR, SOC2 compliance is baked in from day 1. Regulators are forcing this conversation — IC-GATE is the answer.

### Boutique Speed, Enterprise Grade

Inno-Craft moves at startup velocity with enterprise-grade architecture. A prototype was validated in pilot before seeking investment.

# Join the AI Trust Revolution

# \$100K

Seed Investment

Pre-Series A · Convertible Note

Equity: 8% · Valuation cap: \$1.25M

Target close: Q2 2026

## Use of Funds

### 40% Product Development

IC-GATE 2.0: Hybrid AI engine, dashboard, SaaS platform

### 30% Go-to-Market

Enterprise pilots, partnerships, conference presence

### 20% Compliance & Legal

EU AI Act certification, IP protection, DPAs

### 10% Operations

Cloud infrastructure, tooling, admin

## What \$100K buys:

IC-GATE 2.0 MVP · SaaS launch · 3 enterprise pilots · EU AI Act certification · 12 months runway

## Exit Potential

\$34B market. IC-GATE as acquisition target for major cloud/AI platform at 3–5× ARR multiple.

## Path to Series A

\$1M ARR milestone triggers Series A at \$8–12M valuation. 18-month timeline from this investment.

## Strategic Value

EU AI Act compliance is not optional. IC-GATE becomes essential infrastructure every AI app will need.



Engin Sayan · Inno-Craft · esayan@inno-craft.com · IC-GATE Prototype available for demo



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